**Curriculum Vitae**

Full Name

**Address:** Text

**Tel.:** Text

**Date of Birth:** Text

**E-mail:** text

**EXPERIENCE**

**Date Text….**

Medical Advisor

Since November 2010 the main responsibilities are the following:

• Medical Advisor in the cardiology field – diabetes type 2 responsible.

• Growth of the customer set in cardiologists/general practitioners.

During this period the following where achieved:

• Sales growth in 2011 until end 2014 by 500% in Diabetes,

• Sales growth in 2011 until 2014 by 200% in Cardiology,

• Success launch with Diabetes care products in the market, OTC Status

**Date Text….**

Medical Advisor

Since May 2007 the main responsibilities were the following:

• Medical Advisor in the cardiology field – diabetes type 2 responsible.

• Growth of the customer set in cardiologists/general practitioners.

During this period the following where achieved:

• Sales growth in 2007 by 11, 3 %, in 2008 by 1, 5% and in 2009 by 2%,

• Analysis and presentation of floating dimensions of local market that was adopted by the responsible departments and was evaluated for deeper knowledge of market and competition.

• Continuous training in medical subjects and in techniques of sales.

**Date Text….**

Sales Representative – Medical Advisor

From September of 2003 until March of 2007:

• Sales representative in O.T.C – RX products in 110 pharmacists,

in 5 municipalities.

• Merchandising with ΡΟΡ materials for O.T.C products.

• Responsible for the incoming revenue.

• Medical briefing and reminder of prescribed products in 7 specialities, with 6 products.

**EDUCATION**

**Date Text**

Greek Company of Business Administration (Ε.Ε.Δ.Ε.)

**Date Text**

Public Vocational Training institute of Ptolemaida

**Date Text**

(Grade:19/20)

**PROFESSIONAL TRAINING**

**Date Text**

Greek Company of Business Administration (Ε.Ε.Δ.Ε.)

**Date Text**

Public Vocational Training institute of Ptolemaida

**Date Text**

(Grade:19/20)

**LANGUAGES**

**English**

Very good user (TOEIC)